

# EVAN MANDLEY

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## EDUCATION

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**The University of Tennessee, Knoxville**, Haslam College of Business  
*Bachelor of Science in Business Administration*  
*Supply Chain Management Major, Business Analytics Concentration*  
Knoxville, Tennessee  
May 2026

## WORK EXPERIENCE

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**World Marketing Company**  
*Supply Chain Specialist Intern*  
Knoxville, Tennessee  
June 2025 – Present

- Process up to 100 new international purchase orders weekly and track 150+ active orders daily across a catalog of 1,000 SKUs, supporting 7 major U.S. military customers, 8 globally recognized suppliers, and deliveries to 10 countries.
- Manage purchase orders valued at \$1M+ with full lifecycle ownership from booking to delivery.
- Submit up to 100 ocean-carrier booking requests per month through government systems, coordinating requirements between the military, manufacturers, prime vendors, drayage carriers, and ocean carriers/ports.
- Develop and maintain international shipping documentation while ensuring strict compliance with military and export requirements.
- Reduced documentation turnaround times by ~ 10% through the development and implementation of an AI-assisted document parsing system, additionally eliminating manual data entry and significantly reducing error rates.
- Develop Power BI dashboards used by Operations and Leadership to centralize all order, supplier, and SKU data, improving visibility of:
  - Order status and aging
  - Carrier loading appointments
  - Supplier/manufacturer on-time performance
  - SKU/item trends and constrained inventory
  - Service fees and cost-to-serve insights
- Coordinate day-to-day shipping schedules and carrier pickups with U.S. manufacturing partners, ensuring on-time performance for routine and urgent/expedited military shipments.
- Collaborate cross-functionally with Sales and Sales Support teams for pricing inquiries, quotes, sample requests, and customer documentation needs.
- Provide general administrative and analytical support, including maintaining electronic sales documentation, managing product specification sheets, and organizing customer records in SharePoint.

**Bella Products and Services, LLC**  
*Logistics Coordinator Intern*  
Knoxville, Tennessee  
June 2025 – Present

- Oversee daily logistics across multiple manufacturing and wholesale NAICS categories for an SBA 8(a) subsidiary of *World Marketing Company*.
- Improved on-time delivery performance by coordinating carriers, tracking shipments, and resolving transit issues in real time.
- Streamlined order processing and documentation workflows, reducing delays and enhancing accuracy for USDA/FDA-regulated products.
- Partnered with suppliers, brokers, and distributors to optimize routing, cut transportation costs, and maintain strict cold-chain compliance.

## **WORK EXPERIENCE** *(continued.)*

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### **Universal Capacity Solutions, LLC**

#### **Freight Broker Intern**

Nashville, Tennessee  
May 2024 – August 2024

- Maximized company and team margin by competitively negotiating carrier pay, resulting in an average of 20 loads per week booked for at least \$100 below market average.
- Developed and managed a network of approximately 30 dedicated motor carrier companies to haul freight consistently.
- Consistently contributed over \$1,000/week to company margin through competitive negotiation with motor carrier companies.
- Vetted carriers to ensure reliability and safety standards set forth by the company and the FMCSA.

### **Universal Capacity Solutions, LLC**

#### **Business Development Intern**

Nashville, Tennessee  
December 2023 – May 2024

- Researched sales leads through CRM systems and conducted thorough vetting of potential customers to assess profitability, resulting in an average of 80 new leads each week.
- Analyzed requests for price (RFPs) using data for current freight lanes to return competitive proposals.
- Drove business growth through developed communication on cold calls to acquire new customers.
- Scheduled and coordinated face-to-face and phone meetings with potential clients to initiate lasting business relationships.

### **Universal Capacity Solutions, LLC**

#### **Carrier Services Intern**

Nashville, Tennessee  
June 2023 – December 2023

- Communicated with motor carrier dispatchers and drivers, ensuring timely delivery and pick-up of shipments.
- Managed over 100 in-transit shipments daily to maintain real-time visibility.
- Verified drivers had possession of essential paperwork, including bills of lading, proof of delivery, and scale/inspection tickets.
- Addressed additional needs with internal freight brokers and account executives for streamlined operations.

## **CERTIFICATIONS**

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- **Bloomberg Finance Fundamentals** University of Tennessee, Knoxville / Bloomberg  
September 2024
- **Critical Thinking with Excel** University of Tennessee, Knoxville / Great River Learning  
April 2024
- **Microsoft Excel Skills Badge** University of Tennessee, Knoxville / Great River Learning  
April 2024

## **HONORS AND AWARDS**

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- **Dean's List – Magna Cum Laude** University of Tennessee, Knoxville  
2023 – 2025 School Year